

SIKO

Pure Sunbeams, Pasteurized Perfection

www.sikoltd.com





Corporate History



Si Ko is a family company and is named after my father **S**imeon **K**onstantinov. My parents started the business last century, 1996 to be exact.

In the beginning, they faced many challenges such as lack of orders, difficult to reach the right customers, as well as working with unsuitable business partners, excessively inflated prices, mainly due to greedy farmers and commission agents.

We hardly even reached the right quality parameters that our customers really need. Each indicator was learned the hard way by the method: "Trial, error." Even finding the right manufacturer of the process equipment needed to produce our shelled sunflower seeds – pasteurized, organic and conventional – was a challenge. The optimal quality-price-customer satisfaction ratio took us some time before we reached the point where all customer requirements were satisfied. Suddenly we went from one truck a week to 2 trucks a day. The jump was phenomenal and the team was not prepared for this turnaround. We have started our staff training program and are building a team of professionals. We tried different models and coaching methods until we finally found a system that worked for us.





Now we only work with selected clients who are easy to work with. Being a perfectionist, I always find out what else can be improved, but it is this striving that drives us forward.

The professional execution of orders does not interfere with the personal attitude towards each one. At this point, we are dedicated solely to expanding our product range and business services.

Galina Dimitrova

CEO & CO FOUNDER

We are a producer of pasteurized sunflower and we help health mix producers to earn more by offering them an alternative to organic sunflower in the form of pasteurized sunflower and thus save costs of at least 15%.

If you need more information contact us!

Pasteurized Conventional Bakery



- Origin: Bulgaria
- Quality: 100 % Sunflower Kernels
- Purity: 99.99 % min.
- Flavour: natural, typical, fresh, non-bitter and non-rancid, without foreign aromas
- Size: 650 +/- 50 kernels / OZ

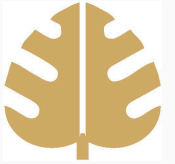


Physical parameters:

- ✓ Chips less than ½ kernel 8 % max.
- ✓ Impurities 0.01 % max.
- ✓ Moisture 6 % max.
- ✓ Partially covered kernels 0.5 % max.
- ✓ X-ray and metal detector scanned
- ✓ Scanned for glass, stones and metal
- ✓ Kernels with atypical colour 0.5 % max.
- ✓ Packaging 250 g, 500 g, 1 kg, 20 kg, 50 lb, 25 kg, 800 kg, 1000 kg, 1250 kg

Conventional Bakery

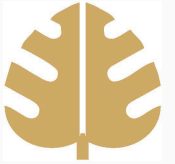
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- ✓ X-ray and metal detector scanned
- ✓ Scanned for glass, stones and metal
- ✓ Kernels with atypical colour 0.5 % max.
- ✓ Packaging 250 g, 500 g, 1 kg, 20 kg, 50 lb, 25 kg, 800 kg, 1000 kg, 1250 kg

Organic Bakery



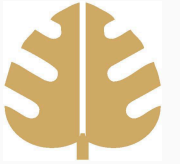
- Origin: Bulgaria
- Quality: 100 % Organic Sunflower Kernels
- Purity: 99.99 % min.
- Flavour: natural, typical, fresh, non-bitter and non-rancid, without foreign aromas
- Size: 650 +/- 50 kernels / OZ



Physical parameters:

- ✓ Chips less than ½ kernel 8 % max.
- ✓ Impurities 0.01 % max.
- ✓ Moisture 6.5 % max.
- ✓ Partially covered kernels 0.5 % max.
- ✓ X-ray and metal detector scanned
- ✓ Scanned for glass, stones and metal
- ✓ Kernels with atypical colour 0.5 % max.
- ✓ Packaging 250 g, 500 g, 1 kg, 20 kg, 50 lb, 25 kg, 800 kg, 1000 kg, 1250 kg

Pasteurized Organic Bakery



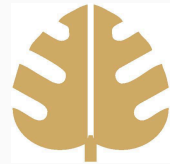
- Origin: Bulgaria
- Quality: 100 % Organic Sunflower Kernels
- Purity: 99.99 % min.
- Flavour: natural, typical, fresh, non-bitter and non-rancid, without foreign aromas
- Size: 650 +/- 50 kernels / OZ



Physical parameters:

- ✓ Chips less than ½ kernel 8 % max.
- ✓ Impurities 0.01 % max.
- ✓ Moisture 6 % max.
- ✓ Partially covered kernels 0.5 % max.
- ✓ X-ray and metal detector scanned
- ✓ Scanned for glass, stones and metal
- ✓ Kernels with atypical colour 0.5 % max.
- ✓ Packaging 20 kg, 50 lb, 25 kg, 800 kg, 1000 kg, 1250 kg

Bakery Premium



- Origin: Bulgaria
- Quality: 100 % Sunflower Kernels
- Purity: 99.99 % min.
- Flavour: natural, typical, fresh, non-bitter and non-rancid, without foreign aromas
- Size: 550 +/- 50 kernels / OZ



Physical parameters:

- ✓ Chips less than ½ kernel 8 % max.
- ✓ Impurities 0.01 % max.
- ✓ Moisture 6.5 % max.
- ✓ Partially covered kernels 0.5 % max.
- ✓ X-ray and metal detector scanned
- ✓ Scanned for glass, stones and metal
- ✓ Kernels with atypical colour 0.5 % max.
- ✓ Packaging 250 g, 500 g, 1 kg, 20 kg, 50 lb, 25 kg, 800 kg, 1000 kg, 1250 kg

The Company Timeline



2012

Certified by IFS

Si Ko has been successfully certified by IFS

2014

We are expanding our markets

We are expanding our markets and our products are now also available in USA, Canada and Australia.

2015

Start producing

Start producing organic sunflower products.

2015

Certified Kosher

Si Ko has been successfully certified by Star K Kosher Company

2016

Build new Silos Facilities

2016

BRC certificate

We upgrade our level with BRC certificate

2019

Starts offering in Italian markets

Products stored with nitrogen, which extends their shelf life

2020

New production Facilities

Create totally new production Facilities in Dolna Mitropolia

2021

Start producing Pasteurized Sunflower

Start producing Sunflower Pasteurized Sunflower Kernels

2023

Extension of BRCGS 9

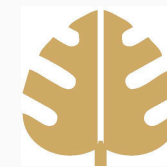
Extension of BRCGS 9 with an extension including pasteurization as a separate process.

2023

Member of INC

We became a member of the International Nut and Dried Fruit Council (INC)

Confectionery



- Origin: Bulgaria
- Quality: 100 % Sunflower Kernels
- Purity: 99.99 % min.
- Flavour: natural, typical, fresh, non-bitter and non-rancid, without foreign aromas
- Size: 450 +/- 50 kernels / OZ

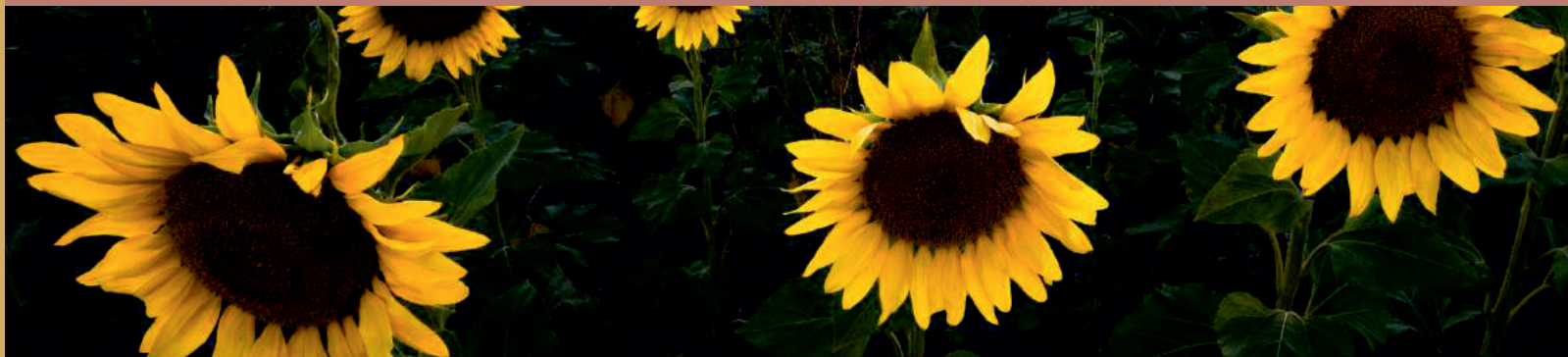


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- ✓ Kernels with atypical colour 0.5 % max.
- ✓ Packaging 250 g, 500 g, 1 kg, 20 kg, 50 lb, 25 kg, 800 kg, 1000 kg, 1250 kg

Quality certificates

- From the beginning, as a partner and certification body, we choose one of the leading Lloyd's Register Quality Assurance
 - Since 2012, we have an IFS Certificate
 - From 2016 we upgrade to BRC Certificate
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- ✓ FSMA
 - ✓ FDA registration
 - ✓ BSCI social
 - ✓ BRC Certificate
 - ✓ Kosher certificate
 - ✓ Bio certificate



We are well experienced in marketing research, logistic and quality control management.

**We
never
compromise
our values.**



Pure Sunbeams, Pasteurized Perfection



Marketing and Export

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